



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 25, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$109,140	35
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$41,527	16
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$35,121	9
Ahlbum, Tim	Health Coverage Solutions	\$33,372	6
Gold Producers (\$10,000 - \$30,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$25,933	15
AmeriLife		\$23,224	32
Borosak, William J. Jr.	Secure Financial Group, LLC	\$21,266	5
Rosati, Lisa	Rosati Insurance Agency	\$21,141	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$18,551	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$18,198	10
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$17,891	4
Barta, Devin M.	Barta Insurance Agency	\$16,451	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,768	11
Clark, John W.	Senior Solutions Insurance Agency	\$12,838	8
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$12,252	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$10,619	6
Silver Producers (\$5,000 - \$10,000)			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,120	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$7,884	2
Wroblewski, Robert M.	SOS Insurance Group	\$7,857	4
Hollans, Mawyer C. III	Hollans Insurance Agency	\$7,560	1
Heller, Mark	Heller Insurance Agency	\$6,828	1
Hale, Darwin	Hale Insurance Agency	\$6,756	2
Hoyek, Pete N.	Hoyek Insurance Agency	\$6,467	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,203	2
Valery, Albert L.	Valery Insurance Agency	\$6,048	2
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$5,232	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$5,035	1



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Bronze Producers (\$2,500 - \$5,000)

Lobdell, Deborah H.	Lobdell Insurance Agency	\$4,824	2
Centurion Agency, Ltd.		\$4,580	1
Iannelli, Joseph A.	Iannelli Insurance Agency	\$4,442	4
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,188	2
Kelsey, Steven D.	Kelsey Insurance Agency	\$4,127	3
Richard, Paul	Richard Insurance Agency	\$4,127	2
Professional Group Plans, Inc.		\$4,088	2
Agent Pipeline, Inc.		\$4,020	2
Haft, Gary S.	JMH Advisors, Inc.	\$3,768	1
Maisto, Stephen	Senior Health Solutions	\$3,744	4
Savage, Gina	Savage Insurance Agency	\$3,720	2
Mendrin, Pete M.	Mendrin Insurance Agency	\$3,696	1
Newman, Michelle	Newman Insurance Agency	\$3,564	1
Iwill Advisors, Inc.		\$3,504	2
Brickley, Michael Sr.	Brickley Insurance Agency	\$3,448	1
Chacon, Cesar	The Insurance Hub	\$3,360	1
Futurity First Insurance Group, Inc.		\$3,344	4
Xiques, Dennis J.	Xiques Insurance Agency	\$3,276	1
ERIN Marketing, Inc.		\$3,268	2
Landis, Mark S.	Metro Insurance & Financial Services	\$3,204	2
Stancil, Ronald C.	Stancil Insurance Agency	\$3,168	1
Judah, Charles G.	MSIS, Inc.	\$3,135	2
Cohen, Sheila G.	Cohen Insurance Agency	\$3,108	1
Shearer, Kelly M.	Shearer Insurance Agency	\$2,848	1
Katz, Annette	Katz Insurance Agency	\$2,844	1
Spak, Robert I.	Spak Insurance Agency	\$2,844	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$2,820	3
Alfonso, Reinaldo F.	Alfonso Insurance Agency	\$2,804	1
McCoin, Jackie D.	McCoin Insurance Agency	\$2,784	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

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Diamond Producers (\$20,000 & Above)

Rosati, Lisa	\$20,292
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$12,684	Aarons, Neill	\$10,428
Sakharoff, Richard D.	\$12,252		

Silver Producers (\$5,000 - \$10,000)

Palmer, Casey V.	\$9,718	Abbatiello, Vincent	\$7,152
Gilbert, Brian	\$9,408	Heller, Mark	\$6,828
Holzman, Robert	\$9,395	Westfall, Edward B.	\$6,599
Sheldon, Paul, CLU, ChFC	\$9,120	Hoyek, Pete N.	\$6,467
Chard, Dani L.	\$8,904	Sachs, Kerry	\$5,820
Ranney, Eugene	\$8,328	Sonzogni, Brett	\$5,712
Moss, Richard J.	\$7,560	Caravousanos, George J. Jr.	\$5,232
Malooley, Michele A.	\$7,500	McKnight, Robert J.	\$5,171
Zeller, Margaret	\$7,344	Kakanis, John J.	\$5,035

Bronze Producers (\$2,500 - \$5,000)

Ahlbum, Jon	\$4,992	Lauer, Deborah	\$3,024
Barta, Devin M.	\$4,872	Valery, Albert L.	\$3,024
Haft, Gary S.	\$3,768	Vickers, Jordan	\$2,987
Pekala, David C.	\$3,768	Holdren, Charles E.	\$2,940
Stevens, Ray	\$3,731	Selinger, William S.	\$2,927
Mendrin, Pete M.	\$3,696	Chevrier, Alain G.	\$2,848
Shaw, Martin L. III	\$3,647	Shearer, Kelly M.	\$2,848
Jennings, Christopher G.	\$3,568	Brannigan, Kenneth J.	\$2,844
Newman, Michelle	\$3,564	Katz, Annette	\$2,844
Brickley, Michael Sr.	\$3,448	Kelsey, Steven D.	\$2,844
Rosenkrantz, Howard	\$3,360	Lembcke, Julia	\$2,844
Bono, Peter F.	\$3,359	Ripoll, Glenn A.	\$2,844
Lawrence, Kevin	\$3,348	Rush, Francine	\$2,844
Galicia-Lona, Elsa	\$3,300	Saylor, Dexter R.	\$2,844
Gratzon, Peter	\$3,276	Spak, Robert I.	\$2,844
Lucas, Richard	\$3,276	Cortes, Viviana J.	\$2,808
Maviglia, Raymond C.	\$3,276	Alfonso, Reinaldo F.	\$2,804
Xiques, Dennis J.	\$3,276	McCoin, Jackie D.	\$2,784
Biederman, Julie	\$3,264	Quigg, Thomas L.	\$2,759
Gaczewski, Richard A. Jr.	\$3,240	Whiteley, William R.	\$2,759
Stancil, Ronald C.	\$3,168	Arrasmith, Stacie L.	\$2,688
Smith, Constance A.	\$3,143	Constantinoff, Karen	\$2,676
Cohen, Sheila G.	\$3,108	Delia, Brian	\$2,676
Ottovegio, Xiomara	\$3,108	Denorcy, Lori A.	\$2,676
Valdes, Jorge A.	\$3,108	Rotman, Johl K.	\$2,676
Becker, Gary S.	\$3,024	Henning, Sonny A.	\$2,603
Dewalt, Geri B.	\$3,024	Lobdell, Deborah H.	\$2,592